



1/11/07

To Whom It May Concern:

Every once-in-a-while we each pat ourselves on the back for making a really, really smart decision. We've been patting ourselves on the back for a full year now. The reason? We decided to renovate and update our 1920's building.

We're in the music industry and we work with clients from coast-to-coast. Our company is growing and we needed to either move to a more spacious location or, as we decided, turn the building we already owned into the spacious location. Good for our clients. Good for our employees. Good for our community.

We called in the experts to give us insight. We called in the team of EDS Builders and Architron. They looked at our too small building, our cramped offices and retail store. They looked at the hidden problems behind our 85-year-old walls. They helped us decide on a high-value option...renovate and add a second story.

Now getting back to patting ourselves on the back... our clients think the building has been here since 1920. They can't tell where the original was and the new was added. EDS helped change our building from the inside out. EDS helped us to remain in the neighborhood we love. They increased the value of our building at less cost that if we had demolished it and started from scratch. It was a more natural way of doing things. Our growth was not painful in the least.

Actually, we all deserve a pat on the back but mostly, EDS. Without their dedication and knowledge we would not have made the right decision. Without their handholding and "*your gonna love it*" attitude, we would not have the building we have today. We're comfortable, we love it... just like they said we would.

Sincerely,


Skye Rossi